

**Bangladesh Regional Connectivity Project 1:
National Single Window Implementation and Strengthening Customs Modernization
National Board of Revenue (NBR)
IDEB Bhaban (10th Floor), 160/A, Kakrail, Dhaka -1000, Bangladesh**

Memo No. 1(99)/ISD/NSW Project/2020/499

Date: 29 October 2020

Minutes of Pre-Application Meeting

Name of the Package: Supply, installation, configuration, setup, testing, related services and training of: BD-NSW software solution; BD-NSW risk management software; Valuation database software

Number of Package: NBR-RFP-1A

Date and Time: October 12, 2020, 11.00 a.m.

Venue: Pre-Application meeting was conducted through Zoom conference from Conference Room of BRCP1.

Participants: connected to an online conference call.

The Project Director and Member of National Board of Revenue welcomed all the participants and requested the Deputy Project to start the meeting. Mr. Jewel Ahmed, Deputy Project Director and First Secretary, National Board of Revenue, delivered a power point presentation highlighting purchaser requirement, important milestones, evaluation steps & regulation to be followed in the procurement process. Mr. Jonathan Koh, Team Leader of PMQA, Mr. Aivaras Pigaga, International Technical Specialist of the Project, Mr. Sudeep Chandra, Procurement Specialist of PMQA also briefly discussed the purchaser requirement for this procurement.

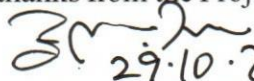
Deputy Project Director Mr. Jewel Ahmed gave emphasis on important milestones. The last date of the application submission was 15.00 hours Bangladesh Time, 04 November 2020. However due to outcome of pre-application meeting the new submission date is 15.00 hours Bangladesh Time, **19 November 2020** and the opening of applications will be at 15.30 hours Bangladesh Time on the same date in presence of applicants' representatives (if present). He mentioned that who have already submitted the queries not to repeat the question and requested to send the queries in writing by 13 October 2020, 14.00 BST.

After completion of the presentation session, the Project Director opened the floor for clarifications from the potential applicants' representatives present in the meeting online.

During discussion the project informed the meeting that not all, but any one of the joint venture members will have to obtain the Initial Selection Document confirming electronic wire transfer payment of non-refundable fee. All the queries asked by the participants were noted and recorded to formulate a uniform written response.

Project authority has received the following queries through email/meeting from the applicants. The responses are provided for each the query received (**Attachment-2**).

Having no other queries to be clarified, the meeting ended with a vote of thanks from the Project Director.


29.10.2020

(Jewel Ahmed)

Deputy Project Director
On behalf of
Project Director

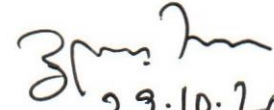
Copy forwarded for kind information only:

1. PS to Chainman, National Board of Revenue, Sagunbagicha, Dhaka

Copy forwarded for kind information & necessary action with request to acknowledge receipt in writing within 2 days:

1.....
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2. Office Copy



29.10.2020

(Jewel Ahmed)
Deputy Project Director
On behalf of
Project Director

Attendance Sheet

Participants were connected to an online conference call.

35.7
29.10.2020
Jewel Ahmed
Deputy Project Director
National Single Window Project
National Board of Revenue
Dhaka.

Attachment-2


**Responses of Queries for Supply, installation, configuration, setup, testing, related services and training of: BD-NSW software solution;
BD-NSW risk management software; Valuation database software (Contract Package # NBR-RFP-1A)**

Sl. No.	Page/ Clause Number/ Item Name	Page/Clause/Requirement	Question/Clarification Sought	Project Response
1	2	3	4	5
1.	Section III, IV & VII	-	<p>BD-NSW risk management software</p> <p>a) Risk Management software for NSW component or for Customs Information System?</p> <p>b) If it is for Customs Information System, kindly provide the name of the existing Customs Information System</p>	<p>As mentioned in the ISD.</p> <p>Section VII - Scope of Purchaser's Requirements;</p> <p>Sub Section III - Desired Objectives from BSW, RMS and VDB</p> <p>Sub Section IV - Indicative Functional Overview of BSW, RMS and VDB and scope of work.</p>
2.	Section III, IV & VII	-	<p>Valuation database software</p> <p>a) Valuation software for NSW component or for Customs Information System?</p> <p>b) If it is for Customs Information System, kindly provide the name of the existing Customs Information System</p>	<p>As mentioned in the ISD</p> <p>Section VII - Scope of Purchaser's Requirements;</p> <p>Sub Section III - Desired Objectives from BSW, RMS and VDB</p> <p>Sub Section IV - Indicative Functional Overview of BSW, RMS and VDB and scope of work</p>

Jewel Ahmed
 Deputy Project Director
 National Board of Revenue
 National Office

25.12.2019
 J. A.

Sl. No.	Page/ Clause Number/ Item Name	Page/Clause/Requirement	Question/Clarification Sought	Project Response
1	2	3	4	5
3.	Section 3.2	-	<p>Key qualification requirements:</p> <p>a) Average Annual Turnover</p> <p>i. US\$ 30 million each year or total for last 5 years?</p> <p>ii. Can we combine the annual turnover of JV companies?</p>	<p>Key qualification requirements:</p> <p>a) As mentioned in the ISD section 3.2 – “Financial situation and performance”</p>
	Section 3.1	-	<p>a) Liquid Assets</p> <p>i. Can we combine the liquid assets of JV companies?</p>	<p>b) Liquid assets</p> <p>As mentioned in the ISD section 3.1 – “Financial situation and performance”</p>
	Section 4.2	-	<p>b) Specific Experience</p> <p>i. Can we combine the contracts and project value of JV companies?</p>	<p>c) Specific experience</p> <p>As mentioned in the ISD section 4.2 – Specific Experience</p>
4.	ii & Section III 4.2	<p>Specific Experience:</p> <p>A minimum number of two (2) contracts in the domain of Single Window for Trade Facilitation, comprising all or any of the solutions proposed and similar in nature, size and complexities to the one expected for Bangladesh (as specified in section -VII) of value more than USD 8 million each that have been satisfactorily and substantially completed as a prime contractor, joint venture member, management contractor or subcontractor between 1st January 2010 and Application submission deadline.</p>	<p>Can NBR consider the “Specific Experience” to include “A. minimum of two contracts in the domains of either “Single Window”, or “Trade Facilitation” or “Customs Management”, ... comprising all or any of the solutions proposed and similar in nature, size and complexities to the one expected for Bangladesh? This would make the criteria for “Specific Experience” to be matching the nature, size and complexities needed to execute the “Scope of Work”.</p>	<p>Please refer to the addendum.</p>


 29.10.2020
 Jewel Ahmed
 Project Director
 Single Window Project
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Sl. No.	Page/ Clause Number/ Item Name	Page/Clause/Requirement	Question/Clarification Sought	Project Response
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5.	In Page 14, Clause 25.4	-	In Page 14, Clause 25.4 stipulates that qualifications of the Applicant will only be considered while experience of subsidiaries will be excluded.	No change. Only the qualifications of the applicant shall be considered.
6.	Page 1, 51, 83, 84	In page 1, table of content and Page 51 Section VII- Scope of Purchaser, Requirements In page 83, item 2, Implementation Period. It is expected that the BSW will be fully implemented within NBR and all Government Agencies (as tentatively listed in "Section VI- Brief description of requirements for initial selection process" within 12 months of contract signing. In page 84, Item 3, Site and Other Data As detailed in "Section VI- Brief description of requirements for initial selection process"	The mentioned page 83 and page 84 for "Section VI- Brief description of requirements for initial selection process" has discrepancies against the page 1 and page 51 Table of Contents – "Section VII- Scope of Purchaser, Requirements" please advise if they are same? If not please kindly update the contents accordingly.	They are same.
7.	Section 3.1 Financial Capabilities (Page # 26)	(iii) The audited balance sheets and financial statements or, if not required by the laws of the Applicant's country, other financial statements acceptable to the Purchaser, for the five (5) years 2018, 2017, 2016, 2015 and 2014 shall be submitted and must demonstrate the current soundness of the Applicant's financial position and indicate its prospective long-term profitability.	Could we have the following requirement changed from 5 years to the last 3 years of audit history? If agreed, the requirement would appear as follows: (iii) The audited balance sheets and financial statements or, if not required by the laws of the Applicant's country, other financial statements acceptable to the Purchaser, for the last three (3) years shall be submitted and must demonstrate the current soundness of the Applicant's financial position and indicate its prospective long-term profitability. (Each member)	Please refer to the addendum.


 Jewel Ahmed
 Deputy Project Director
 National Board of Revenue
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Sl. No.	Page/ Clause Number/ Item Name	Page/Clause/Requirement	Question/Clarification Sought	Project Response
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8.	Section 3.2 Annual Turnover (Page# 27)	<p>Minimum average annual turnover in Information Systems Design and development, of US\$ 30 million (thirty million United States Dollars), calculated as total certified payments received for contracts in progress and/or completed within the last five (5) years, divided by five (5) years.</p> <p>Joint Venture Requirements:</p> <p>(i) All Members Combined- Must meet requirement.</p> <p>(ii) Each Member- Must meet 25% (twenty-five percent) of the requirement.</p> <p>(iii) One Member- Must meet 40% (forty percent) of the requirement</p>	<p>QUESTION: Could we please ask that the current requirement remove/strike "Each member must meet 25%"? We don't perceive this to be relevant if one of the members can meet the minimum average turnover or 40% of this amount. Bidding consortiums are typically made up of one larger partner with PM and financial wherewithal (Systems Integrators, etc.) and smaller partners with niche technical expertise. This is often the best approach for JVs yet currently excluded by these criteria. If agreed, the requirement would appear as follows:</p> <p>Minimum average annual turnover in Information Systems Design and development of US\$ 30 million (thirty million United States Dollars), calculated as total certified payments received for contracts in progress and/or completed within the last five (5) years, divided by five (5) years.</p> <p>All members combined must meet requirement.</p> <p>One member must meet 40% of the requirement.</p>	No change.
9.	Section 4.1 General Experience (Page # 28)	<p>Experience in Information Systems Design, and/or Supply and/or Installation contracts in the role of prime contractor, JV member, subcontractor or management contractor for at least the last ten (10) years, starting 1st January 2010.</p> <p>Joint Venture Requirements</p> <p>(i) Each Member- Must meet requirement.</p>	<p>QUESTION: Could we request that "each member must meet the requirement" be changed to "All members combined must meet the requirement". As mentioned in Section 3.2, consortiums are normally not about one or more large companies that have been around for 10+ years joining forces; but rather big firms joining forces with smaller niche providers for certain technical expertise and experience. Niche firms are typically much younger</p>	No change.


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Sl. No.	Page/ Clause Number/ Item Name	Page/Clause/Requirement	Question/Clarification Sought	Project Response
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			companies. If agreed, the requirement would appear as follows: Experience in Information Systems Design, and/or Supply and/or Installation contracts in the role of prime contractor, JV member, subcontractor or management contractor for at least the last ten (10) years, starting January 1 st , 2010. All members combined.	
10.	Generic	-	BNSW does duty and fee payments for customs and permits. Where should the accounting and revenue mgmt. be handled; in ASYCUDA World or the BNSW? ASYCUDA World don't not have a very robust backend module for revenue mgmt.	This is Initial Selection stage. More detail specifications will be provided during RFP stage
11.	Generic	-	How is info. stored in the Bangladesh Trade Portal; is there an API into the portal to store/ retrieve info/ documents as required?	This is Initial Selection stage. More detail specifications will be provided during RFP stage
12.	Generic	-	Can we take the manifests and BOL's directly from the port community; or should we retrieve from ASYCUDA world? As Master BOL's are de-consolidated by traders/ brokers; and a declaration lodged does the PCS have visibility of that process, or is it completed only in ASYCUDA world? Are the BOL's synced back to the Port Community System?	This is Initial Selection stage. More detail specifications will be provided during RFP stage


 Jewel Ahmed
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 National Board of Revenue
 Dhaka.

Sl. No.	Page/ Clause Number/ Item Name	Page/Clause/Requirement	Question/Clarification Sought	Project Response
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13.	Generic	-	Is there a cap on the agencies to be modernized within the tender? What is the ration of agencies where their own permitting system needs to be integrated with; vs those that will use the BNSW build-in solution?	This is Initial Selection stage. More detail specifications will be provided during RFP stage
14.	Generic	-	Does the Bangladesh Govt. have an approved electronic document signing system in-use currently? Does the legislation support e-signature currently?	This is Initial Selection stage. More detail specifications will be provided during RFP stage
15.	Generic	-	ASYCUDA integration - UNCTAD by mandate will only work based on the direction from a member state; not from a private company. Is the bidder permitted to alter ASYCUDA source code to facilitate integration with the permission of the NBR; or are alterations to your ASYCUDA system only permitted by UNCTAD?	This is Initial Selection stage. More detail specifications will be provided during RFP stage
16.	Generic	-	If the ASYCUDA back-end (that we would be required to integrate with) does not have the functionality to support your requirements; can we replace the legacy module with something more appropriate; whilst still ensuring that ASYCUDA World remains the system or record for all Customs transactions?	This is Initial Selection stage. More detail specifications will be provided during RFP stage
17.	Generic	-	Does the Bangladesh Govt already have a payment gateway in-place; or does that need to be included as part of the proposal submission?	Bangladesh Govt. have the payment gateway in place. More detail will be provided at the RFP stage.

29.10.2020
 Legal Attached
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Sl. No.	Page/ Clause Number/ Item Name	Page/Clause/Requirement	Question/Clarification Sought	Project Response
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18.	Page 68, 7.2.c.i Page 69, 7.2.(e)		7.2.c.i - requires an electronic submission of a Customs declaration API into ASYCUDA. This does not exist and may be challenging to build. Whose responsibility does this fall under within the overall project scope. 7.2(e) suggests this is an NBR responsibility. Can you please clarify?	This is Initial Selection stage. More detail specifications will be provided during RFP stage.
19.	Page 69, 7.2.(k)		7.2(k) - Is the accounting for revenue management handled by the NBR? Does the NBR have an existing Financial Management System that we need to integrate with that manages the accounting side of revenue collection?	This is Initial Selection stage. More detail specifications will be provided during RFP stage.
20.	Page 73		Communicate and consult - Can we use methods other than e-mail to alert users regarding new tasks? Email can work for this use case; but has been superseded by more modern approaches.	Applicants may suggest the options along with email.
21.	Page 74		Valuation Database – Is the NBR using the ASYCUDA valuation system currently; and incorporating tariff specific codes within their declaration processing workflow?	This is Initial Selection stage. More detail specifications will be provided during RFP stage
22.	Page 74		Are goods descriptions entered into ASYCUDA using English or Bengali script; or both?	This is Initial Selection stage. More detail specifications will be provided during RFP stage.


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Sl. No.	Page/ Clause Number/ Item Name	Page/Clause/Requirement	Question/Clarification Sought	Project Response
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23.	Generic		Should the NSW and RMS support both English and Bengali?	This is Initial Selection stage. More detail specifications will be provided during RFP stage.
24.	Page 75		When using a Valuation DB for checking misclassification; what is the level of accuracy required/desired; 6-8 digits or more?	This is Initial Selection stage. More detail specifications will be provided during RFP stage.
25.	Page 75		Is it in-scope to ensure brokers and importers enter quality goods descriptions that are understandable by a valuation system at the time of entry?	This is Initial Selection stage. More detail specifications will be provided during RFP stage.
26.	Page 75		Standardized Unit of Quantity (UOC) is set by the tariff hosted in ASYCUDA. Some commodities may have multiple UOC's. Whose responsibility it is to respond tariff mgmt. and business process issues; and communicate this to the trading community?	This is Initial Selection stage. More detail specifications will be provided during RFP stage.
27.	4.2 Criteria Specific Experience (Page # 28)	A minimum number of two (2) contracts in the domain of Single Window for Trade Facilitation, comprising all or any of the solutions proposed and similar in nature, size and complexities to the one expected for Bangladesh (as specified in section -VII) of value more than USD 8 million each that have been satisfactorily and substantially completed as a prime contractor, joint venture member ¹ , management contractor or subcontractor between 1st January 2010 and Application submission deadline.	QUESTION: Could we please request the minimum be changed from two (2) to one (1) contract in the domain of Single Window for Trade Facilitation, comprising all or any of the solutions proposed and similar in nature, size and complexities to the one expected for Bangladesh (as specified in section -VII) of value more than USD 8million. Or as an alternative, could you consider reducing the value	Please refer to the addendum.


 29.10.20
Jewel Ahmed
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1	2	3	4	5
		<p>Single Entity Requirements (i) Must meet requirement</p> <p>Joint Venture Requirements: (i) All Members Combined - Must meet requirement.</p>	<p>of contracts sought? Many recent Electronic Single Window Projects have occurred around the globe with budgets of 2-3M USD for lower GDP and Island states. Many have been surprising complex with some areas of the delivery comparable in nature to the one expected for Bangladesh. Projects that have exceeded 8M to date are fewer; which significantly narrows the pool of qualified bidders (to 2 candidates in our view). If the goal is to encourage more bidding to present NBR with the best solution at best price, it would be important to factor more Single Window experience into your rating by reducing the value of the contracts in this requirement. If agreed, the requirement would appear as follows:</p> <p>A minimum number of one (1) contract in the domain of Single Window for Trade Facilitation, comprising all or any of the solutions proposed and similar in nature, size and complexities to the one expected for Bangladesh (as specified in section -VII) of value more than USD 8 million each that have been satisfactorily and substantially completed as a prime contractor, joint venture member, management contractor or subcontractor between 1st January 2010 and Application submission deadline.</p> <p>Or</p> <p>A minimum number of two (2) contracts in the domain of Single Window for Trade Facilitation, comprising all or any of the solutions proposed and similar in nature, size and complexities to the one expected for Bangladesh (as</p>	

20.10.2024
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1	2	3	4	5												
28.	<p>Table 2 Rated Criteria and Requirements (Page # 29)</p>	<p>Past Performance</p> <p>1.1 Number of similar contracts</p> <p>1. At least Two (2) similar contracts with project value more than USD 8 million each to the Requirements (Reference Table I, 4.2); and</p> <p>2. completed during the past ten (10) years.</p> <p>Scoring methodology:</p> <table border="1" data-bbox="838 1086 1019 1780"> <thead> <tr> <th data-bbox="838 1086 980 1332">Number of contracts At least two (2) (x)</th> <th data-bbox="838 1332 980 1444">[>= x+4 contracts]</th> <th data-bbox="838 1444 980 1556">[x+3 contracts]</th> <th data-bbox="838 1556 980 1668">[x+2 contracts]</th> <th data-bbox="838 1668 980 1780">[x+1 contracts]</th> <th data-bbox="838 1780 980 1892">[x contracts]</th> </tr> </thead> <tbody> <tr> <td data-bbox="980 1086 1019 1332">Weighting</td> <td data-bbox="980 1332 1019 1444">[100]</td> <td data-bbox="980 1444 1019 1556">[70]</td> <td data-bbox="980 1556 1019 1668">[40]</td> <td data-bbox="980 1668 1019 1780">[20]</td> <td data-bbox="980 1780 1019 1892">[10]</td> </tr> </tbody> </table>	Number of contracts At least two (2) (x)	[>= x+4 contracts]	[x+3 contracts]	[x+2 contracts]	[x+1 contracts]	[x contracts]	Weighting	[100]	[70]	[40]	[20]	[10]	<p>specified in section -VII) of value more than USD 2 million each that have been satisfactorily and substantially completed as a prime contractor, joint venture member, management contractor or subcontractor between 1st January 2010 and Application submission deadline.</p> <p>Past Performance</p> <p>QUESTION: While many Electronic Single Window Projects have occurred around the globe with budgets of 2-3M USD for lower GDP and Island states, could we respectfully ask that this requirement be reduced to a minimum project value of 2M USD. If agreed, the requirement would appear as follows:</p> <p>1.1 Number of similar contracts</p> <p>I. At least Two (2) similar contracts with project value more than USD 2 million each to the Requirements (Reference Table I, 4.2); and</p> <p>2. completed during the past ten (10) years.</p> <p>All members combined.</p> <p>Scoring methodology</p>	<p>Please refer to the addendum.</p>
Number of contracts At least two (2) (x)	[>= x+4 contracts]	[x+3 contracts]	[x+2 contracts]	[x+1 contracts]	[x contracts]											
Weighting	[100]	[70]	[40]	[20]	[10]											


 S. Rajaraj
 Director
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 National Inland Revenue Directorate

Sl. No.	Page/ Clause Number/ Item Name	Page/Clause/Requirement	Question/Clarification Sought	Project Response																					
1	2	3	4	5																					
29.	Table 2 Rated Criteria and Requirements (Page # 30)	<p>Contract/Project Management Capability <i>Contract/project management capability demonstrated in the following key areas:</i></p> <ol style="list-style-type: none"> Description of project management system/s, skills and resources and how they will be applied (including status of accreditation with recognized international standards applicable to the industry): CMM/CMMi Level -3 or above Health and safety management practice (including status of accreditation with recognized international standards applicable to the industry) ISO 45001/OHSAS 18001 Or Similar Standard <p>Scoring methodology for Point no. 1:</p> <table border="1" data-bbox="1094 1240 1188 1792"> <tr> <td>Key areas: CMMi Level 3 or above</td> <td>Yes</td> <td>No</td> </tr> <tr> <td>Initial weightage</td> <td>100</td> <td>0</td> </tr> </table> <p>Scoring methodology for Point no. 2:</p> <table border="1" data-bbox="1251 1240 1361 1792"> <tr> <td>Key areas: ISO 45001 or OHSAS 18001 or Similar Standard</td> <td>Yes</td> <td>No</td> </tr> </table>	Key areas: CMMi Level 3 or above	Yes	No	Initial weightage	100	0	Key areas: ISO 45001 or OHSAS 18001 or Similar Standard	Yes	No	<table border="1" data-bbox="357 488 504 1066"> <tr> <td>Number of contracts At least two (2) (x)</td> <td>[x+1 contracts]</td> <td>[x+2 contracts]</td> <td>[x+3 contracts]</td> <td>[x+4 contracts]</td> <td>[x contracts]</td> </tr> <tr> <td>Weighting</td> <td>[100]</td> <td>[70]</td> <td>[40]</td> <td>[20]</td> <td>[10]</td> </tr> </table> <p>Contract/Project Management Capability QUESTION: In our experience the required certifications offer little value and narrows the process to exclude very capable bidders for consideration (firms that could be desirable and unknown to NBR). Could we please have CMM/CMMi Level 3 or above requirement removed as it is a process level improvement training and appraisal program. Could we also please request ISO 45001 or OHSAS 18001 removed as these address occupational health and safety and are not related to the deployment of a NSW in Bangladesh. These requirements serve little purpose to ensure that Bangladesh will obtain the best NSW solution at the best price. This requirement could be removed in its entirety. If deemed important to NBR, we would suggest the requirement be reflected as follows: Contract/project management capability demonstrated in the following key areas: I. Description of project management systems, skills and resources and how they will be Applied:</p>	Number of contracts At least two (2) (x)	[x+1 contracts]	[x+2 contracts]	[x+3 contracts]	[x+4 contracts]	[x contracts]	Weighting	[100]	[70]	[40]	[20]	[10]	No change.
Key areas: CMMi Level 3 or above	Yes	No																							
Initial weightage	100	0																							
Key areas: ISO 45001 or OHSAS 18001 or Similar Standard	Yes	No																							
Number of contracts At least two (2) (x)	[x+1 contracts]	[x+2 contracts]	[x+3 contracts]	[x+4 contracts]	[x contracts]																				
Weighting	[100]	[70]	[40]	[20]	[10]																				

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 Jewel Ahmed
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Sl. No.	Page/ Clause Number/ Item Name	Page/Clause/Requirement	Question/Clarification Sought	Project Response
1	2	3 Initial weightage 100 0	4 Exemplary Very Detailed Detailed Vague Missing Weighting 100 70 40 20 0	5
30.	Section II Initial Selection Data Sheet for ITA 14.2 (Page # 19)	The source for determining exchange rates is Bangladesh Bank.	In case an applicant cannot find information regarding exchange rate between Bangladesh Taka and their currency in Bangladesh Bank website: a. For calculation purposes, should an applicant convert the amount to Bangladesh Taka first then to USD or straight from their currency to USD? b. Is it possible to use other sources to determine the exchange rate, for instance central bank of specific country?	Please refer to the addendum.
31.	Section III Initial Selection Criteria and Requirement Part 3 Financial Situation and Performance Point 3.2 (Page # 27)	Average annual turnover where the requirement: Minimum average annual turnover in Information System Design and Development, of US\$ 30 million (thirty million United State Dollar) calculated as total certified payments received for contracts in progress and/or completed within the last 5 (five) years, divided by 5 (five).	The statement does not state which year that should be calculated. The applicants will have to calculate the average annual turnover based on the total certified payments received for contract in progress and/or completed within last five years, i.e. 2018, 2017, 2016, 2015, 2014, divided by 5(five).	Yes. The applicants will have to calculate the average annual turnover based on the total certified payments received for contract in progress and/or completed within last five years, i.e. 2018, 2017, 2016, 2015, 2014, divided by 5(five).


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Sl. No.	Page/ Clause Number/ Item Name	Page/Clause/Requirement	Question/Clarification Sought	Project Response
1	2	3	4	5
32.	Section III Initial Selection Criteria and Requirement (page # 46)		Table 2 Rated Criteria and Requirement point 3 Purchaser's Requirements, it state that the submission requirement should follow Table 2 - ER. At page 46 title Table 2 - ER, Understanding the Purchaser's Requirements there is no table presented.	Applicants are free to use their own style/template to demonstrate their understanding to the purchaser's requirements. The Understanding should minimum cover the topics as mentioned in page 31, pint no. 3-Purchaser's requirements.
33.	Section II Initial Selection Data Sheet for ITA 17.1 (page # 20)	Applicants shall have the option of submitting their Applications electronically through email to email address as indicated in ITA 1.1.	In case the applicants choose to submit their application electronically through email, is there any restriction on the file size of email attachment?	There is no such restriction, however, the applicants have to ensure that the purchaser receives the attached file properly.
34.	Reference to page 74 of the Initial Selection Document, on Valuation Database Solution (VDB)		Reference to page 74 of the Initial Selection Document, on Valuation Database Solution (VDB). We want to clarify whether the VDB is expected to come along with an external "database of the valuation for various goods"? This is aside from the historical data which we understand will be from Asycuda World and they will be populated into the proposed VDB. Question is on the external valuation reference sources – are we expected to provide these sources or NBR will provide them separately?	It is not a criterion in this ISD for applicants to provide an external database to the VDB. However, applicants can propose any suitable subscription data service or other source to serve as external valuation reference sources for the VDB.

29/10/2023
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Sl. No.	Page/ Clause Number/ Item Name	Page/Clause/Requirement	Question/Clarification Sought	Project Response
1	2	3	4	5
35.	-		Should the prescribed forms be followed exclusively or can proponent use their own template?	The applicants must follow the prescribed forms wherever mentioned in the ISD.
36.	-		Is there a scope of extension for the bid submission deadline? With the amount of work needed for the bid preparation, we request to extend the deadline by 45 days.	Please refer to the addendum.
37.	-		Is there any existing infrastructure available at the NBR that can be leveraged for the National Single Window? If yes, could you please provide the architecture diagram of the current state of systems and infrastructure?	This is Initial Selection stage. More detail specifications will be provided during RFP stage.
38.	-		What is the expected volume in terms of data that will flow through the core system on a daily or monthly basis?	This is Initial Selection stage. More detail specifications will be provided during RFP stage.
39.	-		How many users will use this system and what is the peak load projection in terms of concurrent users/sessions?	This is Initial Selection stage. More detail specifications will be provided during RFP stage.
40.	-		Is there any requirement for support services after implementation? What will be the SLA if managed services/support is required?	Yes, there is a need for support service. The detail of tenure and the SLA will be provided during RFP stage.


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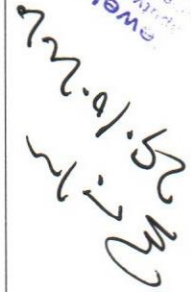
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41.			Is there any preference over the location where the services will be performed to implement this solution and post-implementation support?	This is Initial Selection stage. More detail specifications will be provided during RFP stage.
42.			Who is the contact person and contact details in case prospective bidders need some additional information or clarification?	As mentioned in the ISD.
43.	-		What is the network connection (type, bandwidth, public or private) between NBR and other government ministries, agencies, and business organizations that is in place at the moment? The bidder will not establish internet service between various Govt offices since it is not part of this tender.	This is Initial Selection stage. More detail specifications will be provided during RFP stage.
44.	-		Does NBR expect cloud-based solutions or on-premise solutions? How does NBR compare the value between two options? If the value is based on the total cost of ownership, how many years is being considered in the total cost of ownership?	Applicant may suggest on-premise solution or private cloud solution. More details will be provided during RFP stage.
45.	-		How will the financial requirements be scored in the overall scoring?	Financial will not be scored at this stage.
46.	Criteria Specific Experience (page # 28)	A minimum number of two (2) contracts in the domain of Single Window for Trade Facilitation, comprising all or any of the solutions proposed and similar in nature, size and complexities to the one expected for Bangladesh (as specified in section -VII) of value more than USD 8 million each that have been satisfactorily and substantially completed as a prime contractor, jointly	1. The NBR accepts project references from Bidders that document experience in the subdomains of the requested applications (the main BSW, the BD NSW risk management software and the valuation database software) from the domain of Customs, as opposed to "contracts in the Domain of Single Window for Trade Facilitation".	Please refer to the addendum.

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		member, management contractor or subcontractor between 1st January 2010 and Application submission deadline.	2. That the NBR allows Bidders to prove their experience using references of similar projects with minimum cumulative value of 16m USD, as opposed to a minimum of 2 projects valued at a minimum of 8m USD each.	
47.	Criteria 4.2 Specific Experience (page # 28)	A minimum number of two (2) contracts in the domain of Single Window for Trade Facilitation, comprising all or any of the solutions proposed and similar in nature, size and complexities to the one expected for Bangladesh (as specified in section -VII) of value more than USD 8 million each that have been satisfactorily and substantially completed as a prime contractor, joint venture member, management contractor or subcontractor between 1st January 2010 and Application submission deadline.	Please confirm that the General and Specific Experience required since 01 January 2010 should not be limited to experience in only one country but should be in more than one country.	For Specific Experience: Please refer to the addendum. For General Experience: No change.
48.	Section VII Scope of Purchaser's Requirements 7.4 Valuation Database Solution (page # 74)		Question 1: We understand the Valuation Database (VDB) should be able to accurately categorize goods beyond HS classification and according to product specifications that are relevant to pricing, e.g. televisions should be categorized according to display technology, size of screen, brand, etc. Is this understanding correct? Question 2: If so, should the VDB offer a way to clean or complete Asycuda data as may be needed for accurate product categorization before its integration in the VDB. Question 3: Please confirm that a single subcontractor's VDB solution may be offered by more than one lead Applicant.	Please refer to Section VII - Scope of Purchaser's Requirements; Sub Section III - Desired Objectives from BSW, RMS and VDB; Sub Section IV - Indicative Functional Overview of BSW, RMS and VDB and scope of work. Related to Q1, The purpose of the VDB is not to categorize or classify goods. Related to Q2, As part of the "means of populating the valuation reference data from


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49.	-	-	<p>We understand the Valuation Database (VDB) should be able to accurately categorize goods beyond HS classification and according to product specifications that are relevant to pricing, e.g. televisions should be categorized according to display technology, size of screen, brand, etc. Is this understanding correct? If so, should the VDB offer a way to clean or complete Asycuda data as may be needed for accurate product categorization ?</p>	<p>historical declaration records (which can be retrieved from the ASYCUDA World system or other sources) based on time or number of transactions”, bidders shall include any necessary process such as “cleaning” the data before migrating to the VDB. Related to Q3, If the VDB is a product of any software provider then the other lead bidders may include that product for their bid.</p> <p>Same question as above.</p>


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50.	Page # 29	<p>Part 1-initial selection procedures</p> <p>Section III-initial selection criteria and requirement</p> <p>Table 2-1.past performance</p> <p>1.1 Number of similar contracts</p> <p>1.At least 2 similar contracts with project value more than 8 million dollars each to the requirement Table 1-4.2; And</p> <p>2.Completed during the past 10 years</p> <p>Scoring Methodology:</p> <table border="0"> <tr> <td>Number of contracts</td> <td>X+4</td> <td>X+3</td> <td>X+2</td> <td>X+1</td> <td>X</td> </tr> </table> <p>At least 2—X</p> <p>Weighting 100 70 40 20 10</p>	Number of contracts	X+4	X+3	X+2	X+1	X	Beside the at least 2 (x) similar contracts, if the other similar contracts need to be with amount more than 8 million US dollars?	Please refer to the addendum.
Number of contracts	X+4	X+3	X+2	X+1	X					
51.	Page # 33	<p>Application Submission Letter: F</p> <p>Subcontractors and Specialized Subcontractors: We in accordance with ITA 24.2 and 25.2, plan to subcontract the following parts of the contract;</p> <p>[Insert any part of the contract which the Applicant intends to subcontract along with complete details of the Specialized Subcontractors their qualification and experience]</p>	what is the difference between: Subcontractors and Specialized Subcontractors?	As mentioned in the ITA 24, page 13 of the ISD.						
52.	Table 1 - Qualification Criteria and Requirements Section 3.1 Financial Capabilities:	(iii) The audited balance sheets and financial statements or, if not required by the laws of the Applicant's country, other financial statements acceptable to the Purchaser, for the five (5) years 2018, 2017, 2016, 2015 and 2014 shall be submitted and must demonstrate the current soundness of the Applicant financial position and indicate its prospective long-term profitability.	Request to change from 5 years to the last 3 years of audit history.	Please refer to the addendum.						

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53.	Table 1 - Qualification Criteria and Requirements Section 3.2 Annual Turnover	Minimum average annual turnover in Information Systems Design and development, of US\$ 30 million (thirty million United States Dollars), calculated as total certified payments received for contracts in progress and/or completed within the last five (5) years, divided by five (5) years. Each member must meet 25% of the requirement. One member must meet 40% of the requirement.	Request to change criteria as follows: All members combined must meet requirement. One member must meet 40% of the requirement.	No change.
54.	Table 1 - Qualification Criteria and Requirements Section 4.1 General Experience	Experience in Information Systems Design, and/or Supply and/or Installation contracts in the role of prime contractor, JV member, subcontractor or management contractor for at least the last ten (10) 1st January 2010. Each member must meet the requirement.	Request to change criteria as follows: All members combined must meet requirement. One member must meet 10 yrs.	No change.
55.	Table 1 - Qualification Criteria and Requirements 4.2 Criteria Specific Experience	A minimum number of two (2) contracts in the domain of Single Window for Trade Facilitation, comprising all or any of the solutions proposed and similar in nature, size and complexities to the one expected for Bangladesh (as specified in section VII) of value more than USD 8 million each that have been satisfactorily and substantially completed as a prime contractor, joint venture members, management contractor or subcontractor between 1st January 2010 and Application submission deadline.	Request to change the value of each contract more than USD 2 million.	Please refer to the addendum.


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56.	Table 2 Rated Criteria and Requirements 1. Past Performance	1.1 Number of similar contracts I. At least Two (2) similar contracts with project value more than USD 8 million each to the Requirements (Reference Table I, 4.2); and 2. completed during the past ten (10) years.	Request to change as below: 1.1 Number of similar contracts I. At least Two (2) similar contracts with project value more than USD 2 million each to the Requirements (Reference Table I, 4.2); and 2. completed during the past ten (10) years.	Please refer to the addendum.
57.	Table 2 Rated Criteria and Requirements 2. Contract/Project Management Capability	Contract/project/management capability demonstrated in the following key areas: 1. Description of project management system/s, skills and resources and how they will be applied (including status of accreditation with recognized imitational standards applicable to the industry); CMM/CMMi Level - 3 or above 2. Health and safety management practice (including status of accreditation with recognized international standards applicable to the industry) [ISO 45001 or OHSAS 18001 or Similar Standard]	Request to remove CMMi or higher, and ISO 45001/OHSAS 18001 or higher as these are not relevant to the required solution. Hence you may place with below clause: Contract/project management capability demonstrated in the following key areas: I. Description of project management systems, skills and resources and how they will be Applied: and Score- 100-0.	No change.
58.	Front Page 1	Key qualification requirements - Specific experience:	Is unincorporated Consortium qualified/permitted?	An Applicant may be in the form of a joint venture ("JV") under an existing agreement or with the intent to enter into such an agreement supported by a letter of intent is eligible

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59.	Front Page 1	Key qualification requirements – Specific experience: A minimum number of two contracts	Can the contract for provincial SW implementation meet this key qualification requirements?	Provincial single window project experiences would not be considered against qualification requirement.
60.	Page # 11 / 12	#15 & 16	Are these requirements applicable for email submission?	Yes.
61.	Page # 27	# 3.2	Kindly explain column 6 JV requirements (each member) &7 (one member)	In case of Joint Venture, all members combined must meet the turnover requirement of USD 30mn. Out of which, each member must meet 25% (twenty-five percent) of the turnover requirement and one of the members must meet 40% (forty percent) of the turnover requirement.
62.	Page # 62	<ul style="list-style-type: none"> Risk management techniques will be applied in permit and license approvals and border clearance operations by customs and other agencies in a coordinated transparent manner, making maximum use of ICT 	Do RMS require in all Customs' ASYCUDA, OGA Backend systems and future BDNWS environment? How many installations are required?	As mentioned in the ISD Section VII - Scope of Purchaser's Requirements; Sub Section III & Sub Section IV.


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				<p>“The RMS shall provide for the Customs and CLPIAs, an integrated risk management platform to carry out risk assessments on consignments lodged through the BSW, and relay the risk results to Customs / CLPIAs for subsequent actions.”</p> <p>Just one installation of RMS should be required as it is meant to be an integrated risk management system. However, if your integrated RMS requires more than one installation to function as an integrated RMS, please specify that in your response.</p>
63.	Page # 66	Laboratory Testing Module:	Is this a module under BSW or RMS?	Laboratory Testing Module is part of the requirement under “allied applications for Customs Department of National Bureau of Revenue (NBR) of Government of Bangladesh”
64.	Page # 68	7.3 Bangladesh SW c. iii. Information Services Portal	Is Information Services Portal in the scope of this ISDS for BSW, RMS, VDDBS ?	Please note that the “Information Services Portal”

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				is mentioned under 7.2 Bangladesh SW.
65.	Page # 69	o. Bangladesh Trade Portal (BTP)	= Information Services Portal mentioned in Page 68?	NO. More detail will be provided during RFP stage.
66.	Page # 73	A workflow-based process to carry out the risk management process	Is this workflow-based risk process the same or incorporated in workflow for CLPIA process in BSW?	No.
67.	Page # 76	• Payment gateways / interfaces to commercial banks / other financial services institutions.	After NSW interface to payment gateways, do the NSW needs to connect to commercial banks / other financial services institutions separately?	This is ISD stage and more detail will be provided during RFP stage
68.	Page # 81	Section F, no. 9	- What is DGC?	Please refer to the addendum.
69.	Page # 81	Section F, no. 10	- Table seems missing; Can we get the table to provide high-level estimates?	Please refer to the addendum.
70.	-	-	Do the intent of JV is accepted between the JV partners to participate in the initial selection of NSW project?	Yes. An Applicant may be in the form of a joint venture ("JV") under an existing agreement or with the intent to enter into such an agreement supported by a letter of intent is eligible.
71.			If the application submitted by electronically through email, who will be responsible for confidentiality of the document.	Applicants shall have the option of submitting their Applications electronically

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				through email. If submitted through email, the Purchaser shall not be responsible for the confidentiality of the submitted applications prior to the submission deadline.
72.	-	-	Can NBR send us the word version of the Initial Selection Document to the Applicant?	No. PIU's have the obligation to maintain verbatim/authentic version of the doc and as per Specific Procurement Notice.
73.	-	-	In case of Joint Venture, any one member can obtain the Initial Document (ISD) from the Project Director Office?	Yes. Not all, but one member of the JV must obtain the ISD confirming electronic wire transfer payment of non-refundable fee. The process is stated in the ISD.


 29.10.2020
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